

Massachusetts Workforce Training Fund



Annual Report

FY 2006





A Message from the Governor

Dear Friends,

I am pleased to present the Workforce Training Fund Annual Report for Fiscal Year 2006.

Massachusetts is home to world-class companies that drive innovation, and dynamic entrepreneurs whose products and services win wide acclaim. The Workforce Training Fund has played a significant role in helping thousands of employers train their employees, driving their success as well as the Commonwealth's.

Remarkable results have been achieved since the Fund began eight years ago. Nearly 3,300 grants totaling \$130 million have been awarded, helping to train nearly 181,000 employees.

Massachusetts' growing economy depends on a well-trained workforce, and we must make sure that employers have every tool available to compete in the global economy. My administration continues to support the Workforce Training Fund as it has made a positive impact for employees and employers throughout the Commonwealth.

I congratulate the Workforce Training Fund team for improving the capacity of our workforce and our economy.

Sincerely,

A handwritten signature in blue ink, reading "Mitt Romney".

Mitt Romney
Governor

The Workforce Training Fund is moving Massachusetts business forward

The Workforce Training Fund continues to:

- Build a stronger workforce for thousands of Massachusetts companies
- Increase workplace focus and productivity
- Increase employee wages and promotional opportunities

Since its inception eight years ago, the Workforce Training Fund has helped employers gain a competitive advantage by providing matching grants for job-related training for incumbent workers. The Fund is financed through an employer contribution of \$8.40 per employee as part of their overall annual unemployment insurance contribution.

Director's Message

"The Massachusetts economy is growing stronger and creating new jobs. Employers know that in order to stay competitive and sustain this growth, they must build and retain a highly skilled, high performing workforce. This past year, the WTF awarded 941 grants totaling over \$21M to help train more than 24,500 employees. These results would not have been achieved without the continued support of Governor Mitt Romney and the Massachusetts Legislature."

Jane C. Edmonds
Director
Massachusetts Department of Workforce Development



WTF Grants in FY06

	Grants Awarded	Dollars Awarded	Employees Trained
General	253	\$ 18.9M	22,521
Express	218	\$ 775,183	1211
Hiring Incentive Training Grant	470	\$ 1.5M	818
Total	941	\$ 21.2M	24,550

WTF Grants Since Inception

	Grants Awarded	Dollars Awarded	Employees Trained
General	1,781	\$ 124.3M	174,841
Express	749	\$ 3.3M	4,752
Hiring Incentive Training Grant	762	\$ 2.3M	1,313
Total	3,292	\$ 130M	180,906

WTF Impact:

"The Massachusetts Workforce Training Fund has proven to be an extremely valuable resource for Dean Bank. The grant provided us with training opportunities we certainly would not have been able to develop and present on our own. Employee reaction has been very positive and senior management supported the initiative from start to finish.

Mike Corcoran [of the Workforce Training Fund] made himself available every step of the way to help us administer the process, answer questions and resolve whatever small blips we may have experienced. We look forward to another grant opportunity in the future."



Carl R. Abramson

*Director of Human Resources
Dean Bank, Franklin*

How does the WTF help businesses and labor organizations?

Employers can choose from three WTF programs to help meet their individual training needs.

WTF General Program: Business and labor organizations can access matching grants of up to \$250,000 to help pay for training incumbent workers. Some matching grants of up to \$1 million are available to employers who make a compelling case. Applications are available online as well as by standard paper. Applications up to \$50,000 are accepted on a rolling basis, providing employers with a quicker review time.

WTF Express: Small businesses of up to 50 employees can access matching grants of up to \$15,000 quickly by completing and submitting an online application. Application approvals take no more than three weeks.

WTF Hiring Incentive Training Grant (HITG): Employers looking to expand their workforce can receive grants of up to \$2,000 per trainee, up to a maximum of \$30,000 per year per company. Funding is designed to help train new workers who were previously unemployed or permanently separated from their job.

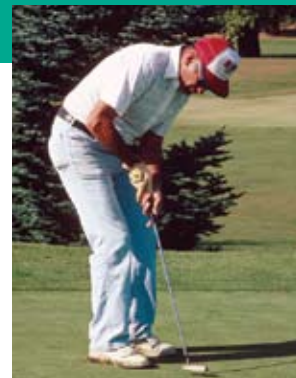
For more information, visit www.mass.gov/wtf

WTF Impact:

"The Workforce Training Fund combined with the Greater Boston Manufacturing Partnership's hands-on TPS/Lean training provided us an opportunity to transform our business from traditional manufacturing to a world class, lean production system. Without this funding, we would not be able to ensure that we can proudly continue to say "Made in Massachusetts."

Howard Wu

*Sr. Industrial Engineer and Continuous Improvement
The Top-Flite Golf Company, Chicopee*



About the Workforce Training Fund Advisory Panel

Members of the Workforce Training Fund advisory panel are representatives of the Commonwealth's largest employer association, its leading fiscal watchdog organization, a leading training provider, business enterprise, and leading labor organizations.

Collectively, they bring an independence and a wealth of knowledge and expertise to guide the Workforce Training Fund in its decision making.

"In today's economy, a skilled workforce is often the key to survival and success. The Workforce Training Fund continues to be a valuable resource for Massachusetts employers, large and small, who must meet the challenge of global competitiveness."

Rick Lord, Chair, WTF Advisory Panel



Mr. Richard C. Lord

President and CEO, Associated Industries of Massachusetts

Mr. Lord is President and CEO of Associated Industries of Massachusetts, the Commonwealth's largest employer association with over 7,600 members. He previously served as Executive Vice President of A.I.M., and Chief of Staff for the Massachusetts House Ways and Means Committee.



Mr. Roger S. Berkowitz

President and CEO,
Legal Sea Foods

Mr. Berkowitz is President and CEO of Legal Sea Foods. He has been involved in the restaurant and fish business for over 30 years. Under his stewardship, the family-owned Boston-based company has grown from five restaurants to a current total of 31. Legal's territory spans eight states along the Eastern Seaboard, though an active mail-order division provides next-day service to the rest of the continental United States.



Mr. Richard T. Marlin

Legislative Director,
Massachusetts AFL-CIO

Mr. Marlin is the Legislative Director of the Massachusetts AFL-CIO which represents over 400,000 working families in Massachusetts. Prior to that, he served as Legislative and Political Director for SEIU Local 509.



Mr. Paul McNally
Business Manager, Massachusetts
Laborers District Council

Mr. McNally is Business Manager of the Massachusetts Laborers District Council and has previously served as Assistant Director of Labor Relations for Associated General Contractors and as a member of the Board of the Massachusetts State Building and Construction Trades Council. He currently holds a position as a Board of Director Member with Massport. He also served as a Trustee to the Massachusetts Maritime Academy.



Mr. Michael J. Widmer
President, Massachusetts
Taxpayers Foundation

Mr. Widmer has been President of the Massachusetts Taxpayers Foundation, the Commonwealth's chief fiscal watchdog organization, since 1992. He has more than 30 years of private and public sector management experience.



Ms. Julie Pinkham, RN
Executive Director,
Massachusetts Nurses Association

Julie Pinkham, a registered nurse, serves as the Executive Director of the Massachusetts Nurses Association (MNA), the largest nurses association and union representing over 23,000 nurses in the Commonwealth.



Ms. Barbara Rosenbaum
President and CEO,
Jewish Vocational Service

Ms. Rosenbaum is the President and Chief Executive Officer of Jewish Vocational Service (JVS), a nonprofit agency dedicated to workforce development and training issues, a position she has held since 1981. She is a graduate of the Kennedy School of Management of Harvard University, with a Master's degree in Public Administration, and a Littauer Fellow. Ms. Rosenbaum also serves on several advisory committees of the Boston Foundation, and is a member of the Boston Chamber's Workforce Development Committee, and the MassINC's New Skills for a New Society Committee.



Mr. William B. Vernon
State Director, National Federation
of Independent Business

Mr. Vernon is an attorney and State Director of the Massachusetts Chapter of the National Federation of Independent Business, a small business advocacy group of 11,000 members. Prior to his appointment in 1999, Mr. Vernon served in several senior management positions at the Massachusetts State Lottery.

The Mission

Investing in Massachusetts

- Providing businesses and labor organizations with resources for training initiatives
- Maintaining the economic strength and vitality of the Commonwealth's businesses
- Allocating resources to small and medium-sized businesses that would otherwise not be able to invest in employee training without the assistance of the Fund.

Priorities

Training that Leads to New Jobs

Matching grant awards go to businesses that undertake employee training as a way to:

- Promote job growth, job retention or to increase wages
- Improve organizational focus, productivity, and competitiveness

Moreover, the Fund assists those businesses that make a commitment to provide training for the duration of the grant and after the grant has ended.

WTF: Moving Massachusetts Forward

92% of employers reported improved productivity and competitiveness as a result of training.

53% reported additional wage increases for employees as a result of training.

Source: WTF Evaluation Data, FY 2006

WTF Application Review

Equity and fairness are the cornerstone of the Workforce Training Fund grant review process. Every grant application receives a thorough, in-depth review by Department of Workforce Development staff reviewers, state government partners and the Workforce Training Fund Advisory Panel.

Several criteria are used in the decision making process. They include:

- Whether the training will benefit workers as well as the company
- Whether the training plan is viable and realistic
- Whether the training costs are reasonable
- Whether there is a commitment on the part of the employer as indicated by a matching amount
- Whether the business enterprise is economically sound

WTF Impact:

"25% of our customer base had left GMF and gone off-shore during 2003, 2004, through June of 2005 and we were confronted with losing 100 jobs at a company in business in Massachusetts for 35 years. We had to improve service, quality and maintain costs to recapture our share of the market.



We were not in a financial position to spend \$250,000 for a strong Lean Manufacturing program, which we weren't sure would even work. The Workforce Training Fund grant solved that problem and we have 100 employees who will testify to that. Our doubts ended when after 10 months of Lean techniques, we saw our job times drop as much as 50%, with a turnaround time and quality that was vastly improved while we were able to maintain cost control.

Besides Lean, we had added Six Sigma problem solving along with the UMass Boston ESL program. We designed the ESL around our job tickets which allows our employees with poor English to understand the key words and phrases on the tickets and not just how to order lunch. We are now scheduling UMass math for the under-educated. We have not lost one employee since the start of training because we learned that aside from understanding the job tickets, they have gained self-confidence and a boost in morale. Several of these students, in fact, went on to other UMass courses on their own, which we were happy to pay for.

The result from the WTF grant was that the last two years were record profit years at GMF and we were able to promote from within with healthy pay increases."

Stephen Dragos

*Human Resources Manager
General Metal Finishing, Attleboro*

Confidentiality of Financials

As part of the grant review process, applicants for the General Program are required to provide financial statements to ensure that their organization is financially sound. In an effort to safeguard confidential information provided by companies seeking Workforce Training Fund grants, all financial information is shielded from public disclosure under Massachusetts General Law (section 2RR(e) of G.L. c.29).

Applicant Feedback

Applicants not approved for funding receive a letter with constructive, detailed and objective feedback that explains the reasons for rejection. Applicants can use this information to reapply for grant funds in the future.

Quality Assurance

Workforce Training Fund operations staff conduct site visits to all companies that receive grant funding. Site visits provide an opportunity to address questions about training implementation and reporting requirements as well as assess the effectiveness of the training program.

Evaluation

Grant recipients complete a final evaluation form on their individual training programs. An outside consultant is currently conducting an independent review of the training program and its effectiveness.

Evaluations from Workforce Training Fund grant recipients continue to find that business goals relating to job growth and productivity are met and often exceeded.

WTF Grant Assistance

The Department of Workforce Development has made special assistance available to companies applying for workforce training grants. The Applicant Assistance Program (AAP) is staffed by regional representatives from the Commonwealth Corporation. Applicants can receive technical assistance on the grant application process or get help planning a training program by logging onto www.mass.gov/wtf or by calling toll-free **1-800-252-1591**.

Additionally, many of the Commonwealth's workforce investment boards can provide assistance to applicants, including connecting them with training providers and providing review and comment during the application process.



WTF Impact:

"I'd like to take this opportunity to personally thank the Workforce Training Fund for their confidence and assistance in the development of Sal's Pizza training program. Sal's Pizza has benefited greatly from the prestigious grant that we received last year. We are able to design and develop policies, procedures and training modules for our entire staff. This includes managers, production, wait-staff, and kitchen staff. We also offer ESL training to all employees who do not speak English.



This grant has been tremendous, and the training program that we created is now a permanent part of our organization. The success of this first grant has enabled Sal's Pizza to effectively strategize for future growth and training development needs.

Thank you again,

Salvatore Lupoli

*President/CEO
Sal's Pizza, Lawrence*

Private Funds Leveraged

As a result of the \$130 million in grants awarded by the Workforce Training Fund, more than \$254 million in private funds has been leveraged in private investment. This represents the aggregate of all matching funds committed by companies in their applications for funding. Grantees must make a private investment in training at least equal to the amount of the grant in order to qualify for funding.

Fiscal Year 2006 Grants

Workforce Training Fund grants will help train 22,521 employees in the General Program at an average cost of \$863 per employee.

By Occupation:

Type of Worker	Percent to be Trained Through Workforce Training Fund	Massachusetts Economy Sector Share in MA
Managerial / Sales / Professional / Clerical	54%	36%
Service	11%	45%
Production	35%	19%

By Region:

Region	Grants Awarded FY 06	As a Percent of Grants Awarded in FY 06	Massachusetts Economy Percent of Employers in Region
West	35	14%	13%
Central	36	14%	10%
Northeast	30	12%	14%
Greater Boston	92	36%	39%
Southeast	60	24%	24%
Total	253	100%	100%

By Industry:

Industry	As a % of Grants Awarded	Massachusetts Economy (private employers)
Manufacturing & Construction	61%	14%
Services	17%	43%
Finance, Insurance and Real Estate	10%	8%
Trade	7%	20%
All Others	5%	15%

WTF Impact:

"On behalf of the team at CTS, we would like to thank you and the state of Massachusetts for this tremendous opportunity at truly becoming a "continuing learning organization." The Leadership Team in Lowell and I believe that having the opportunity to take part in the Mass Grant program was a key element to our success at receiving the "Shingo Prize for Manufacturing Excellence" for the Northeast in September of 2005. It has put us in excellent standing within Thermo Electron as being one of its most productive and competitive businesses."



Larry Zeltner

*Director of Operations, Process Instruments Division
Corporate Test Solutions, Thermo Electron Corp., Lowell*

Workforce Training Fund FY06 Grant Awards By Region*

Applicant Name	Location	Employees To Be Trained	Grant Amount
Boston			
1199SEIU Training & Upgrading Fund	Roxbury TA Grant (no Trainees)		\$23,982
Abbott-Action, Inc.	Canton	33	\$17,000
Admiral Metals Servicer Co. Inc.	Woburn	66	\$59,280
Advanced Interconnect Inc.	Franklin	103	\$48,925
Algonquin Machine Inc.	Bellingham	79	\$28,000
American Alarm & Communications, Inc.	Arlington	116	\$80,000
Archemix Corporation	Cambridge	70	\$132,832
Averion Inc.	Framingham	36	\$49,000
Bae Systems, Information And Electronic Systems Inc.	Lexington	175	\$240,140
Blitz Media Inc.	Natick	30	\$48,985
BMC Software Inc.	Waltham	120	\$226,405
Boston Scientific Corporation	Natick	190	\$125,704
Cambrooke Foods LLC	Framingham	15	\$20,520
Candela Corporation	Wayland	150	\$161,892
Capstan Atlantic	Wrentham	190	\$102,480
Center City CVS Inc. #1065	Boston Central/North End	80	\$141,184
Century Bank And Trust Company	Medford	169	\$94,000
Cole Hersee Company	Boston South Industrial	93	\$142,650
Commercial Sheet Metal Co Inc.	Canton	65	\$49,320
Corporate Ink Public Relations, Ltd.	Newton	9	\$9,251
Custom One	Melrose	20	\$14,400
Cybox International, Inc.	Medway	80	\$50,000
Cytec Corp.	Marlborough	110	\$101,020
Dedham Institution For Savings	Dedham	145	\$109,963
Design Continuum	Newton	85	\$52,000
Diamond Antenna & Microwave Corporation	Littleton	38	\$43,000
Digiorgio Associates Inc.	Boston Central/North End	35	\$72,600
Diversified Project Management Inc.	Newton	8	\$5,775
Done Right Building Service, Inc.	Boston South Industrial	30	\$3,680

Applicant Name	Location	Employees To Be Trained	Grant Amount
Boston (continued)			
Eastern Insurance Group	Natick	100	\$93,000
EMC Corporation	Hopkinton	500	\$676,200
Endius Inc.	Plainville	14	\$33,600
Extech Instruments	Waltham	76	\$104,300
Feeley & Driscoll	Boston South Industrial	70	\$151,568
Foliage Software Inc.	Burlington	96	\$32,000
Fourstar Connections, Inc.	Hudson	39	\$63,856
Framingham Co-Operative Bank	Framingham	39	\$44,808
Greatbatch Ltd.	Canton	145	\$146,350
Greene Rubber Company	Woburn	40	\$75,700
Hanson Data Systems Inc.	Marlborough	21	\$43,400
Hi-Tech Metals, Inc.	Bellingham	62	\$28,450
Hudson Savings Bank	Hudson	61	\$47,000
Infinity Pharmaceuticals, Inc.	Cambridge	97	\$197,430
Instron Corporation	Norwood	250	\$161,680
J.R. Higgins Associates, LLC	Acton	27	\$12,500
Jem Electronics Inc.	Franklin	32	\$49,188
Lista International Corporation	Holliston	75	\$137,215
Logan Instrument Inc.	Everett	9	\$15,800
Luminus Devices Inc.	Woburn	54	\$40,400
MAB Community Services	Watertown	27	\$5,513
Mac-Gray Services, Inc.	Waltham	185	\$105,542
Magcap Engineering LLC	Canton	11	\$20,520
Manufacturing Resource Group Inc.	Norwood	61	\$46,516
Marlboro Co-Op Bank	Marlborough	20	\$19,000
Marlborough Savings Bank	Marlborough	73	\$60,046
Mass Association Of Home Care Programs	Burlington TA Grant (no Trainees)		\$24,200
Merida Meridian Inc.	Boston - South End	65	\$46,416
Metcalf & Eddy	Wakefield	165	\$127,875
Microgroup Inc.	Medway	143	\$200,225
MRV Communications, Inc.	Littleton	29	\$30,936
Mt Washington Cooperative Bank	Boston South Industrial	127	\$129,030
N E Precision Grinding Inc.	Holliston	72	\$54,110
Network Engines, Inc.	Canton	137	\$147,375

Workforce Training Fund FY06 Grant Awards By Region* (continued)

Applicant Name	Location	Employees To Be Trained	Grant Amount	Applicant Name	Location	Employees To Be Trained	Grant Amount
Boston (continued)				Central			
Newport Franklin, Inc.	Franklin	110	\$98,965	Applix, Inc.	Westborough	54	\$49,505
Nexus Custom Electronics Corp.	Woburn	56	\$31,625	Biomedical Polymers, Inc.	Gardner	40	\$49,967
Nsight Inc.	Burlington	52	\$45,050	Catania Spagna Corp.	Ayer	30	\$30,980
Organogenesis	Canton	60	\$48,000	Consigli Construction Co Inc.	Milford	150	\$203,100
Paragon Communications Inc.	Ashland	22	\$21,000	Cutler Associates, Inc.	Worcester	87	\$87,790
Parisi Associates	Burlington	13	\$19,125	Decora, LLC	Harvard	10	\$26,275
Patriot Construction Services	Boston South Industrial	120	\$88,800	Dolphin Resource Group, Inc.	Worcester	12	\$14,880
Pegasystems, Inc.	Cambridge	257	\$157,926	Fiberoptic Components Inc.	Sterling	37	\$43,616
Pulse Systems Inc.	Canton	8	\$22,000	Fitchburg Savings Bank	Fitchburg	84	\$44,500
Quadtech Inc.	Maynard	18	\$20,000	Fort James Operating Company	Leominster	29	\$29,150
Screenprint/Dow Inc.	Wilmington	80	\$48,280	Gardner Visiting Nursing Assoc.	Gardner	121	\$37,246
Senior Operations Inc.	Sharon	172	\$154,320	Gentex Optics, Inc.	Dudley	528	\$249,091
Solelectron Usa Inc.	North Reading	94	\$39,175	Hebert Confections	Shrewsbury	66	\$78,168
Steel Art Company, Inc.	Boston - Brighton	69	\$47,272	Industrial Packaging Supply	Oxford	73	\$55,945
Superior Bindery North Inc.	Woburn	57	\$47,196	Insurance Center Of New England	Gardner	66	\$53,265
Tekcel Inc.	Hopkinton	31	\$50,000	Isomedix Operations Inc.	Northborough	26	\$36,800
Test Devices Inc.	Hudson	16	\$25,900	Lavigne Press, Inc.	Worcester	86	\$158,652
The MA Society For The Prevention Of Cruelty To Children	Boston South Industrial	813	\$211,710	Leo P Lachance Ctr For Rehab & Nursing	Gardner	31	\$31,395
The Ralph Pill Electric Supply Company	Boston South Industrial	91	\$75,517	Luxtec Corp.	West Boylston	64	\$61,140
The Ritchie Organization	Newton	55	\$50,000	Mass Web Printing Company Inc.	Auburn	50	\$47,600
Thrive Networks, Inc.	Concord	45	\$46,635	Milford Federal Savings And Loan Association	Milford	105	\$96,500
Toxikon Corporation	Bedford	102	\$203,314	Montachusett Opportunity Council Inc.	Fitchburg	74	\$14,800
Tweeter Home Entertainment Group, Inc.	Canton	271	\$180,705	New England Keyboard, Inc.	Fitchburg	39	\$23,800
Unigraphic, Inc.	Woburn	116	\$95,620	P J Keating Company	Lunenburg	37	\$48,700
Varian, Inc.	Lexington	175	\$105,500	Photofabrication Engineering, Inc.	Milford	49	\$53,000
Verne Q. Powell Flutes, Inc.	Maynard	20	\$33,200				
Vitale, Caturano & Co., Ltd.	Boston Central/North End	110	\$50,000				
Ward Process, Inc.	Holliston	55	\$59,110				
Winston Brother's Inc.	Boston South Industrial	145	\$131,625				
Total For Boston Region	92	8,495	\$7,633,307				

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* General program grants only—does not include Express or HITG Grants.

Workforce Training Fund FY06 Grant Awards By Region* (continued)

Applicant Name	Location	Employees To Be Trained	Grant Amount	Applicant Name	Location	Employees To Be Trained	Grant Amount
Central (continued)				Northeast			
Polar Controls Inc.	Shirley	5	\$17,834	Abiomed Inc.	Danvers	200	\$185,325
Polar Controls Inc.	Shirley	6	\$22,384	Adden Furniture Inc.	Lowell	166	\$150,930
Potpourri Group Inc.	Worcester	430	\$214,900	Advanced Precision Engineering, Inc.	Ipswich	34	\$60,400
Quebecor World Eusey Press, Inc.	Leominster	56	\$109,512	Alliance Health Of Massachusetts Inc.	Danvers	24	\$199,724
Reed & Prince Manufacturing Company	Leominster	15	\$16,224	American Distributed Computing Corp. Inc.	Georgetown	3	\$2,700
Renaud & Electric Communications	Sutton	36	\$35,650	Arc Technologies, Inc.	Amesbury	105	\$39,750
Ryszand A Kokosinski	Dudley	20	\$38,640	Biometrix Corporation	Chelmsford	29	\$105,183
Shanklin Corporation	Ayer	98	\$201,345	C & C Machine Inc.	Tyngsboro	29	\$39,200
United Comb & Novelty	Leominster	48	\$45,482	Cardinal Health 110, Inc.	Peabody	200	\$126,475
Vitasoy Usa, Inc.	Ayer	45	\$48,075	Cleveland Motion Controls	Billerica	45	\$101,714
Webco Chemical Corp.	Dudley	36	\$55,518	Computer Aided Manufacturing Technologies Inc.	Haverhill	8	\$11,250
Total For Central Region				Crystal Systems Inc.	Salem	45	\$38,750
	36	2,743	\$2,431,429	Dela Incorporated	Haverhill	43	\$43,050
				DI Tech Machine Inc.	Billerica	17	\$40,500
				ECRM Inc.	Tewksbury	64	\$98,795
				General Mills Operations - Methuen	Methuen	121	\$45,630
				HILLCrest Motors Corp.	Salem	45	\$49,624
				Kronos Incorporated	Chelmsford	535	\$422,018
				Lightlab Imaging Inc.	Westford	39	\$68,288
				Little Sprouts Child Enrichment Centers, Inc.	Lawrence	153	\$210,900
				Little Sprouts Child Enrichment Centers, Inc.	Lawrence	50	\$49,510
				Lynn Community Health Inc.	Lynn	155	\$130,575
				Metropolitan Property & Casualty Insurance Co.	Lowell	80	\$91,500
				Physical Sciences Inc.	Andover	90	\$46,715
				Salem Five/Heritage Cooperative Bank	Salem	68	\$84,670
				Techprint, Inc.	Lawrence	84	\$49,970
				United Foam Plastics Corp.	Georgetown	35	\$39,725
				Vislink, Inc.	Billerica	150	\$138,485
				Waddington North America	Chelmsford	152	\$200,418
				Winter Street Architects Inc.	Salem	25	\$48,750
				Total For Northeast Region			
					30	2,794	\$2,920,524

Workforce Training Fund FY06 Grant Awards By Region* (continued)

Applicant Name	Location	Employees To Be Trained	Grant Amount
Southeast			
Acushnet Company	New Bedford	745	\$153,080
Advanced Trimworks Inc.	Taunton	23	\$49,833
Andy's Machine Inc.	Middleboro	35	\$39,887
Avon Custom Mixing Service, Inc.	Holbrook	28	\$33,240
B 2 B Contact Inc.	Raynham	17	\$14,350
Bank Five	Fall River	140	\$133,000
Bank Of Easton A Co-Op Bank	Easton	19	\$12,000
Bettencourt Machine Company	West Bridgewater	32	\$39,275
Boston Marriott Quincy	Quincy	70	\$37,060
Bridgewater Goddard Park Med Assoc Inc.	Brockton	462	\$201,653
Cape Cod Healthcare, Inc.	Barnstable	17	\$154,930
Carlo Gavazzi Mupac	Brockton	40	\$50,000
Central Ceilings Inc.	Easton	20	\$31,250
Cerebral Palsy Of Mass	Quincy	82	\$66,575
Chase Corporation	Randolph	84	\$41,076
Clean Harbors Environmental Services, Inc.	Braintree	664	\$170,912
Computron Metal Products Inc.	Whitman	26	\$43,287
Daniel J. Quirk Inc.	Braintree	50	\$29,900
Datel Inc.	Mansfield	17	\$38,000
Den Mar Corporation	New Bedford	15	\$31,931
Distron Corporation	North Attleboro	24	\$24,225
Double E Company, Inc.	West Bridgewater	25	\$41,270
EconoCorp. Inc.	Randolph	49	\$50,000
EDI Specialists Inc.	Raynham	10	\$8,196
Embassy House Skilled Nursing And Rehab. Ctr.	Brockton	36	\$42,249
Emond Brothers Co., Inc.	Raynham	18	\$20,000
Fall River Shirt Co Inc.	Fall River	158	\$50,000
First Citizens Federal Credit Union	New Bedford	125	\$50,000
Five Star Surgical Inc.	New Bedford	50	\$81,770
Franklin Sports Industries Inc.	Stoughton	86	\$45,400
Genlyte Thomas Group LLC (A Lightolier Division)	Fall River	14	\$27,000

CONTINUED

Applicant Name	Location	Employees To Be Trained	Grant Amount
Southeast (continued)			
Haemonetics Corporation	Braintree	67	\$116,000
Hydroid LLC	Bourne	20	\$26,780
Import Products Company, Inc.	Bridgewater	35	\$47,424
Kopin Corporation	Taunton	14	\$45,270
Larson Tool & Stamping Company	Attleboro	74	\$65,120
M I J A Industries Inc.	Rockland	24	\$39,560
Marian Heath Greeting Cards	Wareham	83	\$60,675
Martha's Vineyard Co-Operative Bank	Tisbury	42	\$25,100
New Harbour Inc.	Fall River	20	\$25,080
North Atlantic Corporation	Somerset	200	\$116,275
Ocean Spray Cranberries, Inc.	Middleboro	43	\$46,457
Pilgrim Bank	Cohasset	24	\$27,480
Primacare, Pc	Fall River	135	\$90,030
Randolph Savings Bank	Stoughton	95	\$97,225
Rockland Trust Company	Rockland	296	\$28,780
Rolf C. Hagen (Usa) Corporation	Mansfield	15	\$31,200
RPI Printing, Inc.	Fall River	45	\$45,125
Sager Electrical Supply Co.	Middleboro	136	\$248,389
SC Corporation	Easton	265	\$93,644
Superior Bindery Inc.	Hingham	66	\$49,256
Symmons Industries, Inc.	Braintree	220	\$28,016
Taco, Inc.	Fall River	80	\$50,000
The Edgartown National Bank	Edgartown	46	\$43,700
The New Can Company, Inc.	Holbrook	54	\$48,400
Valentine Tool & Stamping, Inc.	Norton	30	\$39,190
Vanson Leathers Inc.	Fall River	82	\$48,400
Whitman Company, Inc.	Whitman	30	\$45,400
Whitman Tool & Die Inc.	Whitman	12	\$46,800
Winthrop Atkins Co.	Middleboro	112	\$47,900

Total For Southeast Region 60 5,546 \$3,534,025

* General program grants only—does not include Express or HITG Grants.

Workforce Training Fund FY06 Grant Awards By Region* (continued)

Applicant Name	Location	Employees To Be Trained	Grant Amount	Applicant Name	Location	Employees To Be Trained	Grant Amount
Western				Western (continued)			
Alexander W Borawski Inc.	Northampton	14	\$20,622	International Laser Systems, Inc.	Holyoke	7	\$24,600
Belt Technologies	Agawam	20	\$4,780	JPS Elastometrics	Easthampton	78	\$18,000
Berkshire Electric Cable Company	Northampton	32	\$39,600	Knight Machine & Tool Company	Hadley	16	\$34,200
Brimfield Acquisition, LLC	Brimfield	90	\$143,200	Northampton Cooperative Bank	Northampton	30	\$28,350
Brookdale Associates	Agawam	16	\$49,800	Package Machinery Company	West Springfield	10	\$20,000
Center Machine, Inc.	Ludlow	6	\$17,370	Quabbin Wire & Cable Co., Inc.	Ware	67	\$200,985
Community Involved/ Sustaining Agricul	Deerfield	6	\$7,200	Riverside Pk Enterprises	Springfield	100	\$9,400
Country Bank For Savings	Ware	210	\$117,165	Rock Valley Tool LLC	Easthampton	22	\$44,250
Court Square Data Group, Inc.	Springfield	40	\$56,000	Ronnie's Cycle Sales Of Pittsfield	Pittsfield	71	\$28,375
Curtis Universal Joint Company, Inc.	Springfield	22	\$25,400	Sheffield Plastics, Inc.	Sheffield	200	\$141,600
Cyalume Technologies, Inc.	West Springfield	108	\$39,000	Stavros Center For Independent Living, Inc.	Amherst	110	\$67,335
Decorated Products Inc.	Westfield	38	\$88,660	Texon Usa Inc.	Russell	27	\$49,000
Engineered Polymers Industries	Chicopee	12	\$25,428	The L.S. Starrett Company	Athol	648	\$198,050
Engineered Tooling Corp.	West Springfield	7	\$49,400	U.S. Tsubaki, Inc. Roller Chain Division	Holyoke	174	\$119,175
Freedom Credit Union	Springfield	69	\$82,800	Universal Plastics Corporation	Holyoke	82	\$43,000
General Dynamics Advanced Info Systems	Pittsfield	150	\$169,127				
Hasbro, Inc.	East Longmeadow	120	\$50,000				
Heat Fab Inc.	Montague	21	\$27,736				
Heat Fab Inc.	Montague	102	\$194,925				
Hi Tech Mold & Tool, Inc.	Pittsfield	89	\$109,800				
CONTINUED				Total For Western Region 35 2,814 \$2,344,333			

	Locations	Employees To Be Trained	Grant Amount
Totals for Fiscal Year 2006	253	22,521	\$18,863,618

Massachusetts Workforce Training Fund

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Kerry Healey, Lt. Governor

**Jane C. Edmonds, Director
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Workforce
Training Fund



Massachusetts Workforce Training Fund

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